

BRIGHT AT WORK

Crown IC Trucks bring extra benefits to Waco Kwikform

After four years as Warehouse Manager at Australian scaffolding and falsework supplier, Waco Kwikform, Tony Logronio was charged with the task of selecting a new forklift and service package for the company's busy Rydalmere head office facility. His choice was Crown.

According to Logronio, whilst the financial aspects of the initial lease were a major reason for going with Crown, there were extra benefits in areas of service and reporting that make his job easier and his tasks more efficient.

"Our requirements centred on the lease of six three ton

and one seven ton internal combustion (IC) forklifts. After comparisons with trucks from other manufacturers, we selected Crown due to a number of considerations," said Logronio. "The power and efficiency of the models proposed suited our requirements, and Crown has a good reputation for maintenance and account management."

The trucks were customised during manufacture as part of the company's OH&S requirements to ensure safe and efficient operation in Waco Kwikform's facility. With slightly undulating ground in the yard, and odd-shaped loads, including long, round and wide scaffolding,



The Crown 7 ton LPG truck is fitted with hydraulically adjustable forks to handle the long and wide loads that are required in the scaffolding industry.



Tony Logronio - Warehouse Manager for Waco Kwikform relies on the Crown LPG trucks to keep their products ready for hire.

special 1200mm tyres and 10 degrees of backwards tilt were engineered in.

With a major part of the truck's operation involving stop/start work in wet and dirty environments the unique, sealed Oil Cooled Disc Brakes with 5 year warranty provide considerable long term cost and maintenance savings.

The hydrostatic steering system with its tapered roller bearing steer axle is designed to outlast conventional steering systems in high impact applications. No mechanical connections between steering wheel and steer axle means the operator experiences low-effort steering and fast steering response.

The General Motors 4.3 litre V6



The Crown trucks are built to withstand the wet and dirty conditions found in the building industry businesses.

industrial engine at the heart of the 7 ton truck develops 91hp(68kW) @ 2400 rpm, and boasts a counter-rotating balance shaft that cancels primary engine vibrations while reducing noise, and roller valve lifters to reduce friction and increase fuel economy.

“The trucks work well, and the IC engines soon settled in to deliver good fuel consumption figures,” said Logronio.

However, according to Logronio, one of the major benefits that has been realised is in the way in which he is able to provide

the maintenance records for the company’s OH&S reporting system.

“Crown designed a planned maintenance schedule that took into account our operator schedule of rostered days off (RDO), and the level of service has been of a very high standard. Just as important however has been the benefit delivered by Crown’s Service System, that gives me emailed details of all service carried out on the vehicles,” said Logronio.

For Logronio this means that service records required for the

company’s OH&S policies come in his preferred form of electronic files, rather than reams of paper records that are harder to file, reference and report with.

Should any non-planned maintenance be required on site, Waco Kwikform is covered under Crown’s maximum two hour callout response time.

“Overall I am very pleased with the level of service and reporting that we are receiving from Crown. From contact with their people to our reports, everything happens smoothly,” said Logronio.

According to Crown’s General Manager – Marketing, Craig Kenchington, the contract with Waco Kwikform was awarded to Crown after a thorough analysis of product and pricing.

“Our IC truck range is a key component for winning many contracts which is why we work hard to add value to our already attractive pricing and leasing. However, as Waco Kwikform have discovered, it’s what happens after the sale that is the most important in maintaining great customer relationships,” said Kenchington.



With odd sized loads visibility and safety of the equipment become paramount.