



## CUSTOMER RESULTS



“The operators love them because they are able to pivot within a tight space. In addition, the cabin is well lit and they can see their work. Overall, the operators like the Crown trucks a lot better than being on a man-down vehicle since they had to turn their head each time and look 25 feet in the air to see what they are moving.”

**Ken Breiner,**  
Warehouse Manager  
Continental/Midland  
Park Forest, Illinois

Real customers,  
real stories,  
**REAL RESULTS.**

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## Continental/Midland LLC

### Increase Productivity Through Enhanced Operator Comfort and Safety with Crown's TSP Series

#### APPLICATION

Continental/Midland produces fasteners for manufacturing applications, including automotive, household appliances, truck and truck trailers, gasoline engines, and a variety of other applications. Located in Park Forest, Illinois, near Chicago, Continental/Midland has more than 75 years of fastener experience.

#### CHALLENGE

Throughout its 100,000-square-foot warehouse, Continental/Midland utilizes forklifts to move product and perform picking duties over multiple shifts scheduled six days per week. Operators were using man-down trucks, requiring them to handle products twice to pull product from the racks, fill orders and replace the unused product. This led to reduced productivity and the increased risk of handling damage. The company realized it needed a forklift that would enable them to pick and fill orders faster but was also capable of operating within their narrow aisle application.

#### SOLUTION

To continue Continental/Midland's six-year relationship with Crown Equipment, the company purchased three TSP Series very narrow-aisle turret stockpickers proven to enhance operator comfort, ergonomics and productivity. Crown's TSP Series is a versatile man-up truck that delivers advanced features to improve operator comfort. The MoveControl® Seat offers unmatched flexibility and comfort and features a swivel seat and backrest, cushioned armrests, height adjustability and 110 degree flexibility. With Crown's three-wheel design, fine-tuned steering and exceptional visibility, the TSP Series achieves total cycle performance in and out of the aisle.

#### RESULT

- **Increased productivity with a man-up truck** that allows operators to touch the product only once and move product twice as fast
- **Improved operator safety** with the MoveControl® Seat by delivering optimum visibility with the swivel seat.

