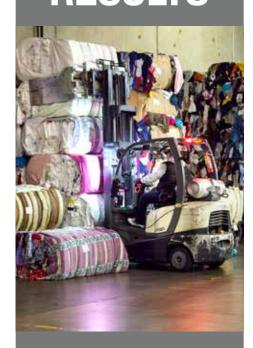
CUSTOMER RESULTS



"With the Crown truck, you can tell that they are manufactured better. The trucks are rugged and well thought out. You can tell that Crown really looked at the customer's perspective — the daily usage of the truck, easy access when servicing — all of these factors play into efficiency and productivity. My trucks sound like they did the first day they were delivered two years ago."

Imran Khanji, Director Discount Rags USA Houston, Texas

Real customers, real stories, **REAL RESULTS.**

To learn more and contact your local Crown Dealer visit crown.com/results.

Discount Rags USA

Increase Productivity while Lowering Operational Costs with the Crown C-5 Series

APPLICATION

Discount Rags USA is a leading processor of second hand/used clothing. Headquartered in Houston, Texas, Discount Rags USA sorts and processes between 80,000-100,000 pounds of used clothing daily in its 107,000 square-foot facility.

CHALLENGE

In the past, Discount Rags USA's lift trucks often required maintenance and the repairs were costly, with one truck costing approximately \$13,000 in repairs in one year. Also, the previous supplier's maintenance personnel would often come at times when it was not good for the company's daily production schedule. The processing of used clothing generates a lot of dust and excess fabric pieces would be drawn underneath the trucks, causing the radiators to clog and overheat. The operators had to manually blow out the radiators two to three times a day, which would cost the company time and decrease efficiency. The company needed to find a reliable and durable forklift solution that would minimize downtime and reduce their overall maintenance cost.

SOLUTION

The Crown C-5 Series is built with industrial components and features that excel in the harshest forklift environments. The Crown C-5 Series features a robust, 2.4-liter engine with an industrial powertrain to deliver unmatched power. A dual, open-core radiator provides separate cooling for the engine and transmission. The radiator core design further supports temperature management by reducing the potential for debris build-up on radiators. The optional On-Demand Cooling® system automatically clears the radiator of dust and debris each time a user starts the Crown C-5 by reversing the fan direction. In addition, the durable components offer long-term value by extending service intervals and increasing the truck's powertrain lifespan.

RESULT

- Lowered individual truck maintenance costs by \$2,500 annually by eliminating multiple maintenance calls
- Reduced maintenance related downtime by more than 50% due to the extended service intervals of the C-5 Series
- Eliminated multiple manual radiator cleanings each day due to the automatic radiator clearing provided by the C-5 Series' On-Demand Cooling option, gaining nearly 4 hours of productivity per truck each week

