Real Data
Real Savings

Fleet Maintenance Management System
FleetSTATS®: Tracking Costs for Real Savings

It's Time You Tracked Your Success

Most material handling professionals know the value of tracking costs, but it's easier said than done—lots of trucks, many locations, multiple service providers, varying service/parts pricing scenarios and a host of people involved. It's easy to see how tracking fleet expenses is no small task.

Crown FleetSTATS® is a simple and efficient fleet maintenance tracking system. FleetSTATS accurately captures total maintenance costs for individual trucks and entire fleets over multiple locations. Through proven processes, effective reporting, ongoing data analysis and implementation of corrective actions, FleetSTATS helps you control costs and continue to improve performance like never before.

Why Choose Crown FleetSTATS?

Customers who select Crown's fleet maintenance management solution over other OEM or third party offerings see tremendous value in Crown's thorough, systematic approach to fleet tracking.

Proven: Many of Crown's largest fleet customers have used FleetSTATS for years to effectively manage fleets and control costs.

Focused: As an OEM with vested interest in our customers' total experience, we have a focused, long-term commitment to helping customers achieve lowest total cost of ownership.

Experienced: As a global brand with a dedicated dealer infrastructure, we deliver an experienced team that's fully aligned to help customers achieve their goals.

Leader: Crown has a track record of innovation—developing and deploying solutions that help material handling professionals achieve industry-leading operational results.

Crown FleetSTATS helps users consistently COLLECT valuable data, better CONTROL processes and CAPITALIZE on accurate, operation-wide information.
Collect Data Consistently

Collecting crucial information consistently is the first step toward gaining a clear picture of how maintenance contributes to total cost of ownership. For example, FleetSTATS can help with:

**Work Order Management:** All invoices are captured through the paperless FleetSTATS system, reducing errors and making it easy to manage.

**Consistency and Control:** FleetSTATS automatically populates pricing data by only permitting accurate part numbers to be entered. Expenses and service orders are automatically tied to individual pieces of equipment—reducing errors, saving money and freeing valuable management time.

Review and Validation: FleetSTATS supports 24/7 secure, online access to invoice review and approval (either at local or central locations) for faster, simpler processing.

Reporting and Accessibility: Scalable data sorts are easily queried by truck, operator and/or location to provide macro and micro views.

**With FleetSTATS, data collection is not only simplified, it is fully automated.**

One Plan Never Fits All

Since customer operations and data requirements vary, it is rare that one maintenance plan fits all needs. That is why Crown offers a comprehensive range of fleet maintenance packages to help customers achieve their goals.

**Parts:** Designed for customers who service their own trucks, desire consistent parts pricing and reporting, as well as access to Crown’s online parts and service tool.

**Basic:** For customers that operate multiple locations and/or use a number of service providers, the Basic Package adds guaranteed parts pricing and labor rates as well as easy-to-use reporting.

**Preferred:** The most popular package, FleetSTATS Preferred, not only guarantees parts and labor pricing across all locations, but also adds a customer invoice review feature that allows customers to approve invoices online prior to billing.

**Advanced:** For customers that choose to focus on their core business instead of fleet maintenance, the Advanced Package is the right choice. This package also includes Crown’s hands-on consulting that helps customers manage and control all aspects of their fleet maintenance spend.

Superior Service Network: Each and every Crown dealer is fully trained and authorized to support fleet programs.

Quality Parts and Labor: The goals of an effective program are to achieve long-term truck performance, ongoing safety, reliability and peace of mind. FleetSTATS ensures that only quality labor and parts are used to support these goals. It’s guaranteed.

Price Controls: Through FleetSTATS, parts and service pricing is guaranteed for all customer locations—nationwide.

By helping customers control processes and reduce costs, FleetSTATS paves the way for ongoing success.

FleetSTATS Offers Flexible Packages

FleetSTATS customers say they can’t imagine going back to tracking fleet maintenance the old way. Through Crown’s full range of flexible packages, they can choose the approach that best meets their needs and saves money.

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Collecting Data

Control Processes

Reduce Costs

Collecting data, the next step is to use this information to identify opportunities to further improve process control costs. FleetSTATS provides:

**Program Definition:** With thousands and thousands of management, Crown’s experience makes us uniquely suited to help each customer select a program to achieve desired business results.

**Systematic Approach:** Through systematic controls and oversight, we make certain all processes are aligned and working together to support your plan. Crown’s Integrity Service® performance and monitoring features help to ensure program compliance and support continuous improvements.

**Superior Service Network:** Each and every Crown dealer is fully trained and authorized to support fleet programs.

**Quality Parts and Labor:** The goals of an effective program are to achieve long-term truck performance, ongoing safety, reliability and peace of mind. FleetSTATS ensures that only quality labor and parts are used to support these goals. It’s guaranteed.

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Integrity Service & Parts Complete the Value Chain

In addition to choosing FleetSTATS to better manage your maintenance, Crown offers a number of other programs to protect your investment and ensure optimum truck performance. To start, Crown Integrity Service® provides access to a fully-trained and experienced team of technicians through our dealer network. They bring know-how, expertise and dependability to your truck maintenance efforts.

Beyond exceptional service, Crown Integrity Parts® can further increase truck uptime, reduce total costs and last two to three times longer than their “look alike” counterparts. In addition, Crown dealers routinely carry adequate parts inventory to help reduce exposure to costly downtime. Most other providers cannot offer this same level of quality or availability.

Centralized Invoicing: Pay for maintenance nationwide with one centralized invoice.

Benchmarking: Compare truck to truck, facility to facility and even against industry performance data.

Rental Management: Identify rental equipment to effectively manage rental costs and plan to meet seasonal requirements.

Equipment Misuse Management: Eliminate/reduce equipment abuse and improve operator accountability.

Consulting Services: Leverage the expertise and access to industry performance data that comes with Crown’s experience managing thousands of trucks.

With FleetSTATS, accurate historic data drives decisions that continually impact fleet performance and costs.

Start today by contacting your Crown representative for a personal demonstration or to learn more about how FleetSTATS can measurably impact your results.

Capitalize on Continuing Opportunities

Once FleetSTATS users have the data they need and use it to improve processes, they can implement programs that generate continuous return on investment.

We call this the “capitalize” phase and have built a number of FleetSTATS program and service options to help organizations realize a steady stream of operational improvements.

Asset Tracking: Asset list and utilization tracking helps customers know the assets they have, where they exist and how often they are utilized. It also helps audit the current fleet to define redundancy and waste.

Life Cycle Replacement: Effectively define and analyze opportunities for truck replacement.

InfoLink: The Real-Time Advantage

By complementing FleetSTATS with Crown’s InfoLink® Wireless Fleet & Operator Management System, users benefit from real-time, proactive information that helps them get ahead of common fleet management problems before they occur. For example, InfoLink can:

• Control operator access to trucks in the fleet.
• Increase operator accountability and change behaviors to reduce equipment abuse.
• Issue real-time maintenance reminders to help better manage fleet allocation and cost control.
• Easily access truck and operator utilization reporting.
• Provide real cost-per-hour reporting.

FleetSTATS: control your maintenance costs and improve fleet performance like never before.